



National Joint Powers Alliance (NJPA)

This is to inform you that New Holland is participating in the NJPA purchasing that is being adopted by many states and, in many cases, taking the place of purchasing on the New York State Contract pricing system.

The NJPA arrives at the pricing with a pre-determined discount, which varies according to model, that we apply to the MSRP of whatever unit you choose. This allows the purchaser to choose any model, as well as any options, and not only the unit set up for the State Contract pricing.

It also allows the purchase of a unit in stock at the dealer which can do away with any wait time which may occur if ordering from State Contract.

You will no longer have to set up bid specs, send them out and wait to see what the best price is, even if it is on a unit that the purchaser doesn't want, but may be obligated to purchase due to the fact that it meets the specs specified on the bid sheet.

For more information about this, please check the following link:

[Http://www.njpacoop.org/national-cooperative-contract-solutions/join-njpa/](http://www.njpacoop.org/national-cooperative-contract-solutions/join-njpa/)

Here you can sign up, if you haven't already, or find additional information about the system.

If you have any questions or need assistance in signing up, please come in and we will assist you in any way possible.

Thank You



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